

# When Zap™ Calls With a New Lead

Here's the call transcript when you get a new lead from Zap.

After you pick up the call,  
you will hear:

*"This is Zap.*

*If this is not voicemail, press 1.*

*The Source is [Source Name].*

*The Location is [Listing City], [Listing Zip].*

*The Price is [Listing Price].*

*There is a Referral Fee/ There is no Referral Fee."*

After pressing 1 to accept the lead,  
you will hear:

*"Thanks for accepting this lead.*

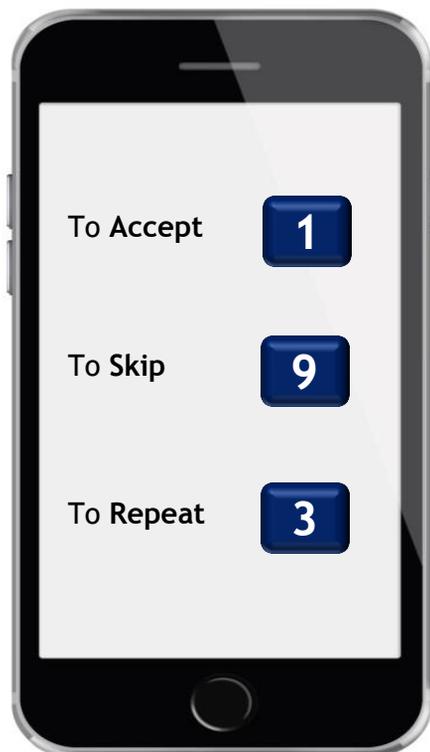
*The Prospect's Name is [First Name] [Last Name].*

*Their Phone Number is [Phone1].*

*The Listing is at [Listing Address] in [Listing City] for [Listing Price].*

*Their Comments are [Latest Comment]."*

Then press one of these  
numbers on your phone to  
select an option.



Then press one of these  
numbers on your phone to  
select an option.



*"To Disconnect, press 0 or hang up.  
Goodbye."*